

ORBA



# Contractor Membership

**Keeping Ontario Moving Together**

# About ORBA

ORBA's mission is promote and support the growth of Ontario's transportation infrastructure.

Formed in 1927, ORBA has been the voice of the industry, representing the interests of contractors and goods and service providers, which employ over 30,000 workers.





# Value Proposition

ORBA membership supports the growth and operational efficiency of our members' businesses



# Delivery

We deliver our value proposition through a focus on four key areas of activity

Positively influencing government policy

Advocacy

Information

Intelligence for your business

Educating, saving time and money

Products

Forums

Outstanding relationship building opportunities

Your Company

ORBA





# Advocacy

## Key Issues

- Alternative delivery models
- Corporate Financial Assurance Audit Service Team (CFAAST)
- Early tenders calls
- Municipal infrastructure deficits
- Winter maintenance

## Recent Industry “Wins”

- Increased provincial commitment to infrastructure investment, \$130 billion over 10 years
- Elimination of the exclusion clause in the litigation provision in MTO contracts
- Increased MTO early tender calls

# Information

## Member Bulletins

- Issued periodically to inform members about issues, events, surveys, etc.

## Road Builder

- Quarterly magazine, mailed to members

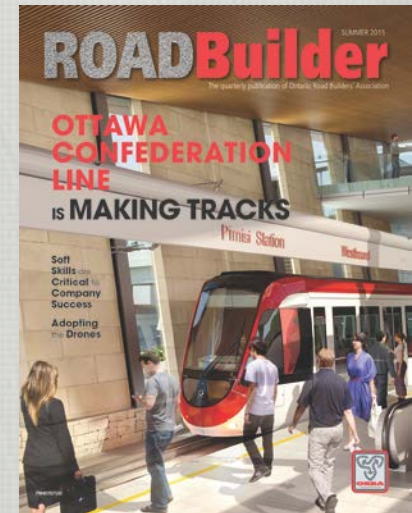
## Info Highway

- Bi-weekly electronic newsletter

## Sourcebook

- Published annually, distributed May

## MTO Capital Contract Bidders List





# Products

## Road Building Academy

- Series of educational courses in the areas of Leadership, Business Management and Technical



## Drivers Licence Status Check

- Cost effective way to ensure drivers have a valid licence

## Advantage Program

- Products and services offered at a discounted rate



# Forums

## Convention & AGM

- Held annually beginning of February
- Educational and networking opportunity

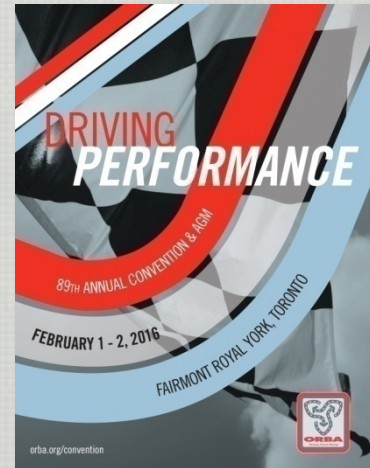
## Round Ups

- Contractor's Round Up held during Convention
- Summer Round Up held in June

## President's Tour

## Committees

- Opportunity to provide expertise





# Membership Criteria

## Contractor Membership Category

- Perform MTO work as a general or sub contractor
- Minimum two years, uninterrupted, operating experience
- No history of bankruptcy, fraud or similar breaches for the last three years
- Be in compliance with all applicable laws, rules and regulations and be duly qualified and licensed to do business in each jurisdiction which requires such qualification or licensing
- Agree to ORBA code of ethics

# Membership

Annual dues: Based on annual civil contracting volume (see following page)

Annual Membership runs one calendar year from January 1<sup>st</sup> to December 31<sup>st</sup>

Dues prorated from March

Maintain member in good standing status

- Adhere to ORBA code of ethics
- Submit payments in a timely manner

Must have a reference from an ORBA Member Company



# Membership Fees

## Annual Civil Contracting Volume

CATEGORY	Annual Civil Contracting Volume (Parent Company Plus Subsidiary Companies)	Annual Dues	Dues inclusive of 2017 Amalgamation Discount	HST 13%	Total Dues
Contractor 1	Less than \$1 Million	\$2,125.00	\$1,912.50	\$248.63	\$2,161.13
Contractor 2	\$1,000,001 to \$5 Million	\$2,685.00	\$2,416.50	\$314.15	\$2,730.65
Contractor 3	\$5,000,001 to \$10 Million	\$6,045.00	\$5,440.50	\$707.27	\$6,147.77
Contractor 4	\$10,000,001 to \$15 Million	\$7,110.00	\$6,399.00	\$831.87	\$7,230.87
Contractor 5	\$15,000,001 to \$20 Million	\$8,150.00	\$7,335.00	\$953.55	\$8,288.55
Contractor 6	\$20,000,001 to \$25 Million	\$9,410.00	\$8,469.00	\$1,100.97	\$9,569.97
Contractor 7	\$25 000,001 to \$35 Million	\$10,685.00	\$9,616.50	\$1,250.15	\$10,866.65
Contractor 8	\$35,000,001 to \$50 Million	\$12,025.00	\$10,822.50	\$1,406.93	\$12,229.43
Contractor 9	\$50,000,001 to \$75 Million	\$13,365.00	\$12,028.50	\$1,563.71	\$13,592.21
Contractor 10	\$75,000,001 to \$100 Million	\$14,690.00	\$13,221.00	\$1,718.73	\$14,939.73
Contractor 11	\$100 Million to \$150 Million	\$16,015.00	\$14,413.50	\$1,873.76	\$16,287.26
Contractor 12	\$150 Million to \$200 Million	\$18,665.00	\$16,798.50	\$2,183.81	\$18,982.31
Contractor 13	\$200 Million to \$250 Million	\$21,315.00	\$19,183.50	\$2,493.86	\$21,677.36
Contractor 14	\$250 Million to \$350 Million	\$23,965.00	\$21,568.50	\$2,803.91	\$24,372.41
Contractor 15	\$350 Million to \$500 Million	\$26,615.00	\$23,953.50	\$3,113.96	\$27,067.46
Contractor 16	\$500 Million to \$750 Million	\$29,265.00	\$26,338.50	\$3,424.01	\$29,762.51
Contractor 17	\$750 Million to \$1 Billion	\$31,915.00	\$28,723.50	\$3,734.06	\$32,457.56
Contractor 18	\$1 Billion Plus	\$31,915.00	\$28,723.50	\$3,734.06	\$32,457.56

Volume is defined as total dollars paid/expected in the immediate past membership year (2016) on public owner projects (as a contractor, sub-contractor or through subsidiary operations) within Ontario for all types of transportation infrastructure including construction of, and components of, roads, highways, bridges, transit, rail, airports and marine transport and maintenance.

The volume payment is based on total annual payments and includes all project costs (i.e. supplies and sub-contractor costs).

Includes parent company plus subsidiary companies.





# Membership Features

- ✓ Advocacy on behalf of the industry
- ✓ Shape industry through sitting on Committees
- ✓ Attend ORBA events
- ✓ Receive ORBA Bulletins and MTO Bidders List
- ✓ Subscription to Road Builder & Info Highway
- ✓ Enrol in Academy courses (member discount)
- ✓ Listing in Sourcebook and online directory
- ✓ Save money through Advantage Program (recoup all or part of your dues)



# CCA

Through your ORBA membership, you are entitled to and benefit from the membership features of the Canadian Construction Association

- Advocacy
- Subscription to quarterly newsletters and annual magazine
- Subscription to weekly e-news (subscribe at <http://www.cca-acc.com/en/information/cca-weekly>)
- Attend CCA events, including Annual Conference
- Eligible for National Awards
- Contact anytime, [cca@cca-acc.com](mailto:cca@cca-acc.com) or 613-236-9455



# Activation

We encourage members to “activate” their membership.

Members who get involved realize the greatest return on their investment.



# Get Involved

- ✓ Communicate membership
- ✓ Network
- ✓ Connect via social media
- ✓ Attend and sponsor events
- ✓ Sit on Committees
- ✓ Enrol in education programs
- ✓ Provide content
- ✓ Advertise

# Contacts

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